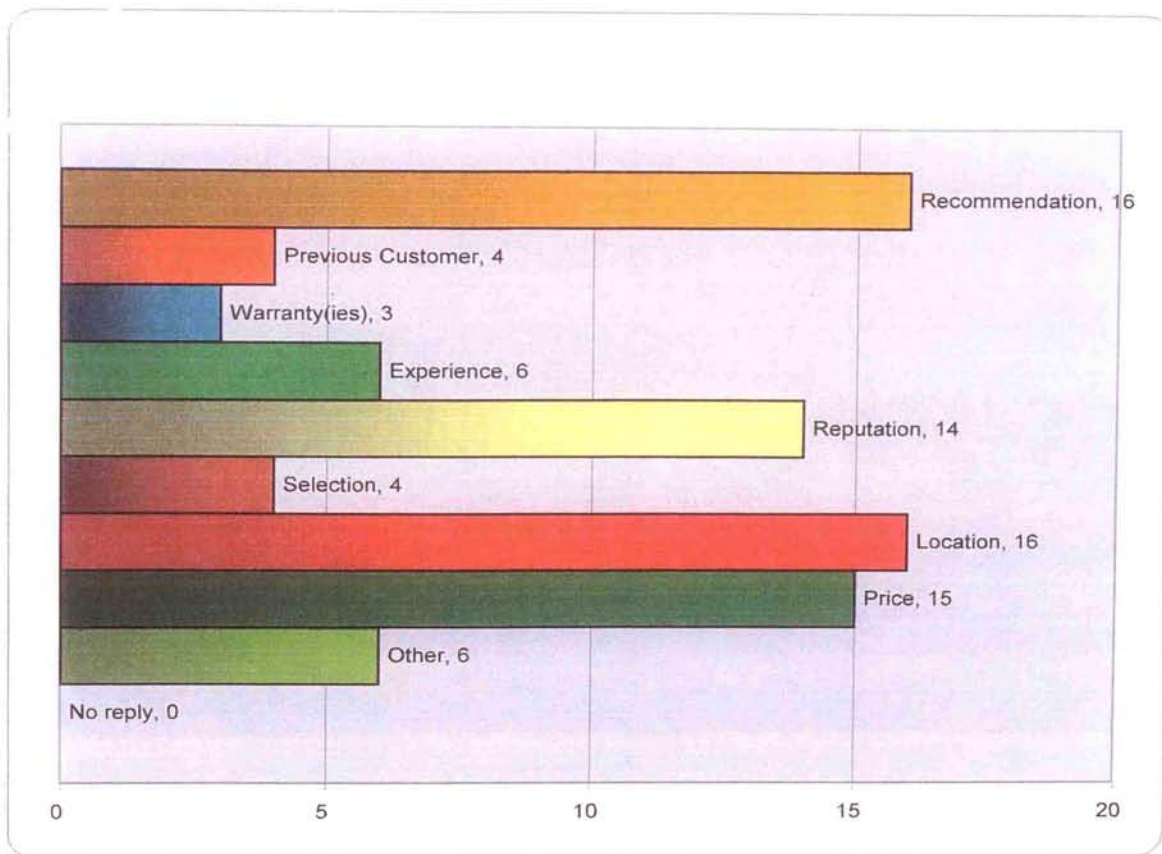


What were your reasons for choosing this builder?

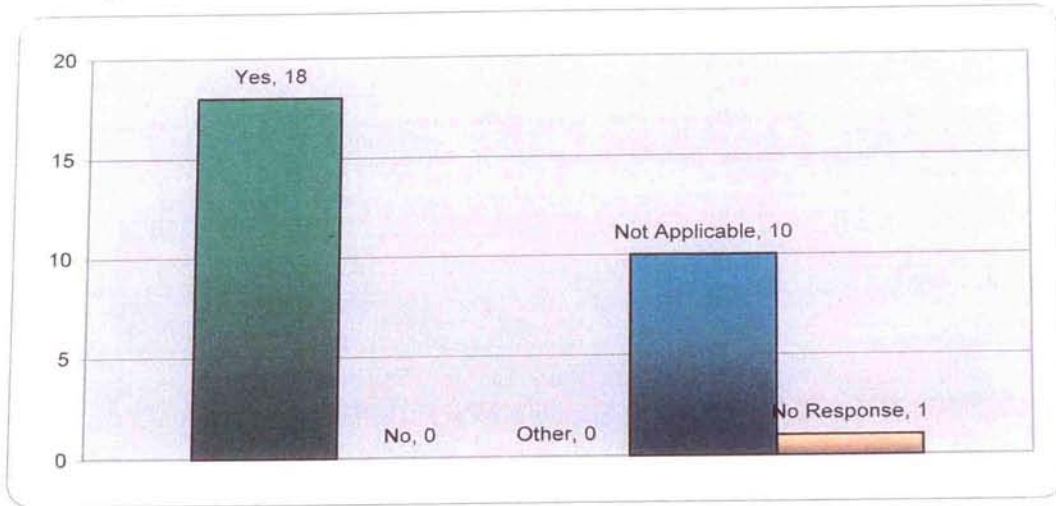


As is obvious from this chart, recommendation, location, price and reputation were the primary reasons clients choose you as their builder. (Respondents were encouraged to choose all features that applied when answering this question.)

Other Responses:

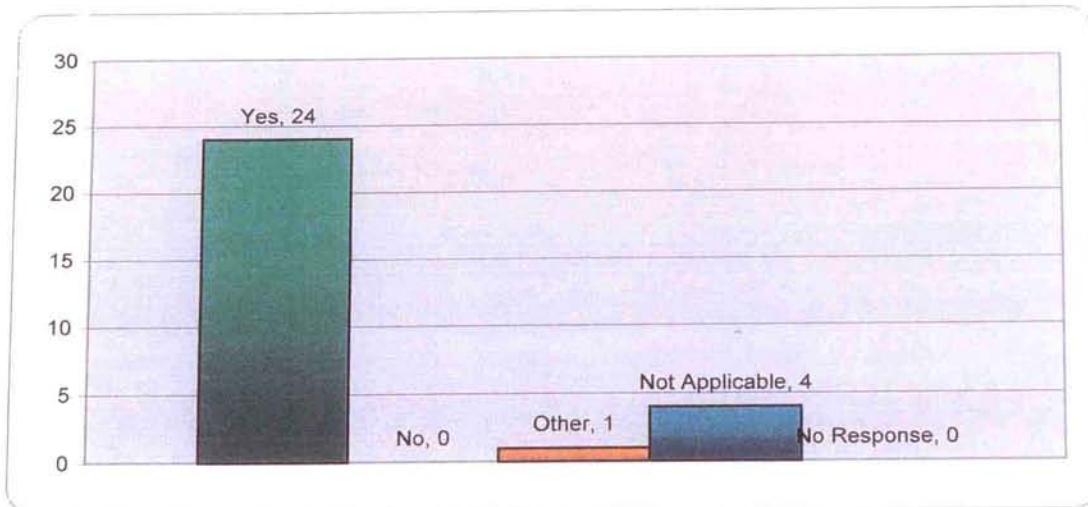
- Construction/framing viewed one home under construction-viewed homes in Home Show*
- Quality of workmanship*
- When we met them, we liked them.*
- We felt comfortable from the first time we met them.*
- Other home designs*
- personability, product*
- Person ability and product*

Did the builder work with your ideas to avoid structural impossibilities, encouraging a sound construction?



All respondents who had dealings in this area felt the builder was willing to work with their ideas while maintaining a sound structure.

Was the builder/architect easy to work with?

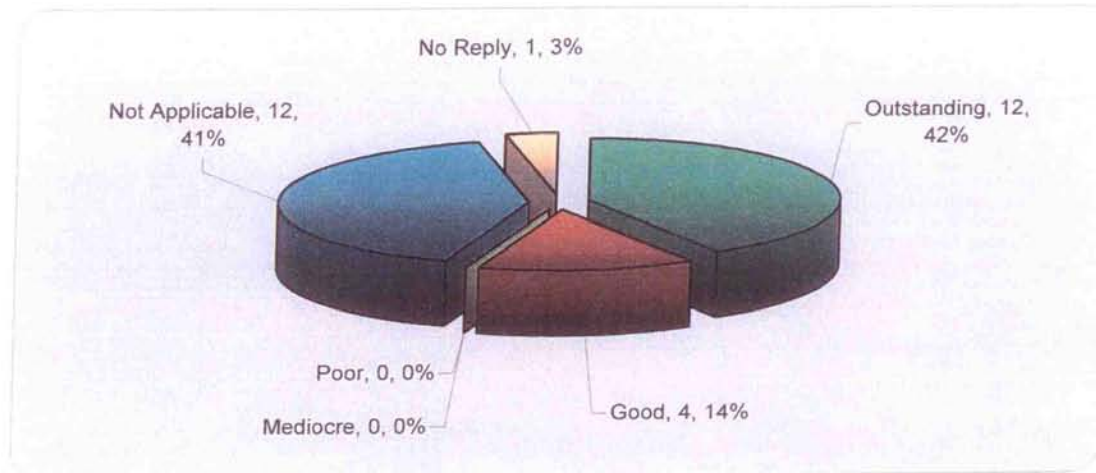


All respondents felt that it was easy to work with the builder and that the builder worked with their ideas.

Other Response:

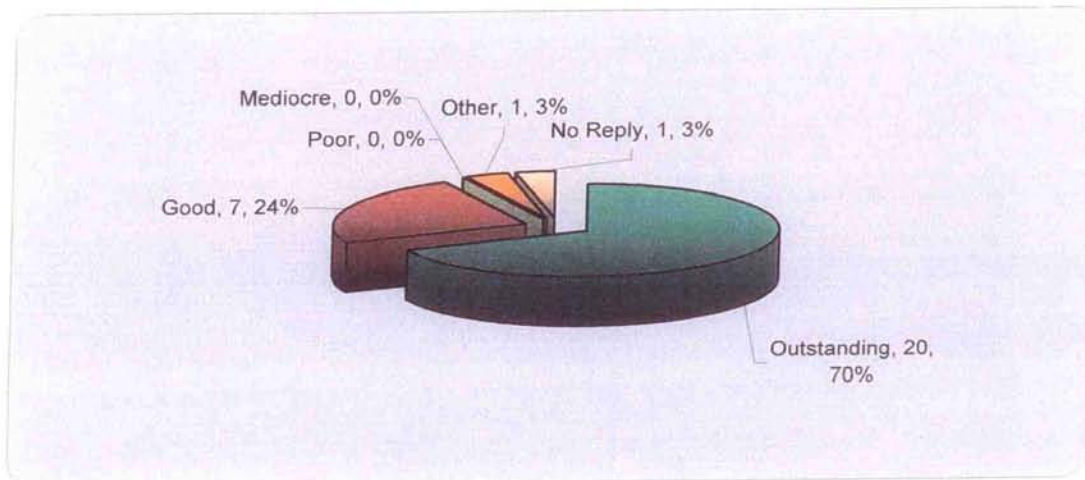
~95%

How does this builder compare to other builders?



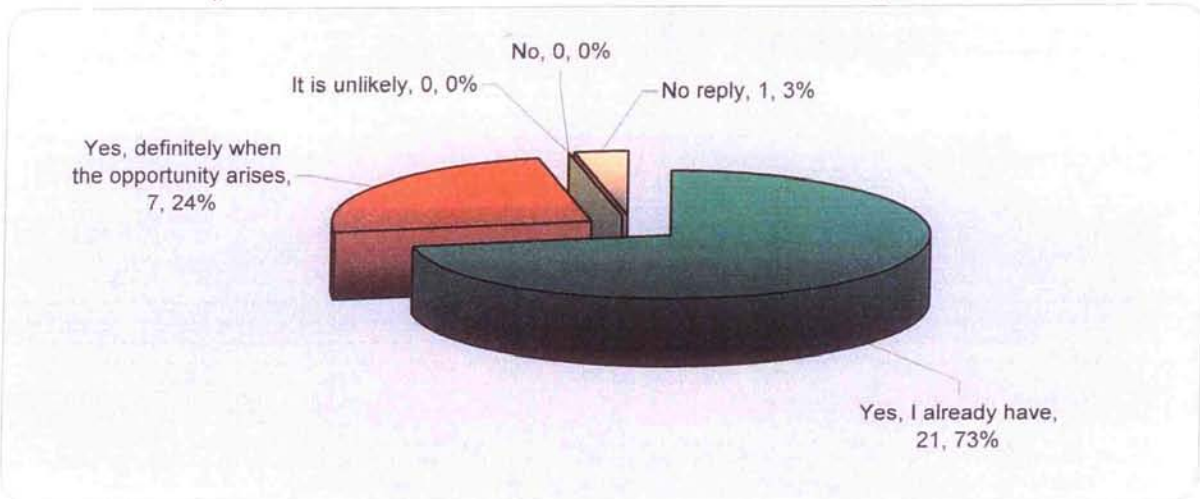
It is impressive to note that when comparing builders, all of those respondents that have worked with another builder rated this experience positively.

How was your overall experience with this builder?



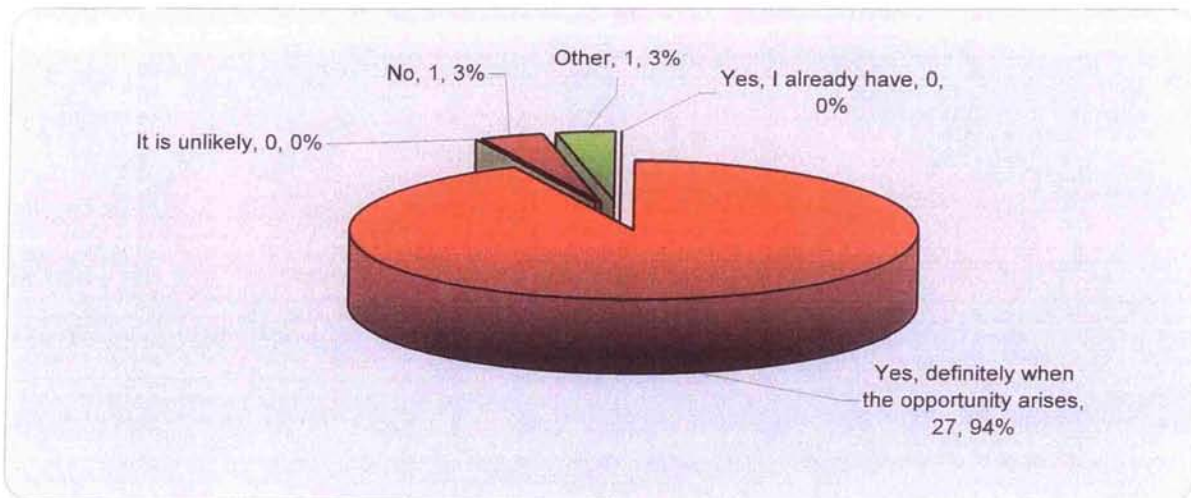
70% of the respondents rated their experience as outstanding. Of more interest, however, is that not one respondent felt they had a less than positive experience with the builder.

Would you recommend this builder to family and friends?



It is very positive to note that all respondents that answered this question would recommend you to family and friends. It is even more impressive that 73% have already recommended you as a builder.

Would you build another home with this builder?



Also impressive, is the fact that all but one respondent would build with you again if the opportunity were to arise. And, the one who said no is hoping this is their last home.

Other Response:

~Maybe, overall a very good experience but a few major issues have appeared over time

"No" Response:

~this is our last home